

April 15, 2016

[URGENT] Bid Summary
< RFP No. KARI-2016-0187 >

Korea Aerospace Research Institute (KARI) invites sealed bids from eligible Bidder for the Launch Services of the KOMPSAT-6 Satellite.

The following is an outline of the requirements, so potential Bidders are requested to carefully review the following instructions and to submit their Proposals in accordance with the guidelines and requirements as contained in the RFP.

1. Main Scope

. Purpose: KARI seeks best qualified bidders who provide a launch service and any other necessary work for the purpose of launching KOMPSAT-6 satellite into the target orbit.

☞ For further details, please refer to the RFP document.

. Estimated Budget: KRW 43,500,000,000

. Evaluation of Proposal

- First, an initial evaluation of the Proposal except price, the evaluation committee will select the Qualified Bidders compliant with the requirements of the RFP.
- Second, after selection of the Qualified Bidders, the price proposal of the Qualified Bidders only will be opened for price evaluation.

2. Qualification of Bidder

. Bidder shall have knowledge and direct experience of providing successful launch services into low Earth orbit and shall be in possession of the necessary licenses to act as a launch service provider in effect as of the Bid Closing Date.

. **Written commitments** from both the launch vehicle providers **(including government, if applicable) and manufacturers for each stage and fairing, who are in possession of the necessary license in effect as of the Bid Closing Date, are required for the assurance of furnishing the proposed launch vehicle designated for KOMPSAT-6 to the Bidder three (3) days prior to the Bid Closing Date. Bidder shall also submit the approval from a relevant government for the use of the launch site and related launch facilities three (3) days prior to the Bid Closing Date.**

- ※ The above evidence document shall be sent by e-mail according to Article 16. For further details, please refer to the RFP Documents.

- . The proposed launch vehicle shall be able to launch KOMPSAT-6 which includes U.S. components at the proposed launch site. The proposed launch service shall meet the US government export control policy.
- . The qualifying statement for the above requirements and supporting materials shall be provided in the Proposal. Additional qualifying evidence may be requested to substantiate Bidder's claim during the evaluation.
- . The qualification of the Bidder is at the proposal evaluation committee's discretion, and any Bidder shall not raise any objection regarding the proposal evaluation committee's decision thereupon.

3. Registration of Intent

- . Registration: **submission by formal letter of intent**
- . Bidders shall inform KARI of their intent **by one (1) week from the public notice of Bid**. A registration of intent shall be made to the address indicated in the RFP by email, post, courier or fax.

4. Distribution of RFP Documents and Submittal of Proposal

- . Distribution of RFP Documents: **by means of email for registered bidders, Bidders shall inform KARI of the receipt of RFP within 24 hours.**
- . **Bidders shall visit Procurement Team of KARI to submit Proposal or send Proposal to Procurement Team of KARI by courier before Bid Closing Date and Time.** A designee who has a power of attorney signed by Bidders and a certified identification of his own may visit KARI and submit Proposal on behalf of the Bidder.
- . Bidders shall submit one (1) original and eleven (11) copies of the Proposal. Electronic files (preferably in PDF format) of the Proposal shall be additionally submitted in the form of CD-ROM or USB memory stick. In case of any discrepancies between the hard copy and soft copy, the hard copy shall prevail.
- . Proposals shall be valid for one (1) year from the Bid Closing Date. It can be extended up to one (1) more year with KARI's written notice. Any changes in the price may be updated for the extended period.
- . The Bid currency is USD or EUR.
- . The proposal shall be made in English.

5. Bid Closing Date and Time

- . Bid closing Date and Time: **May 13, 2016 15:00 Korean Local Time**
- ※ **The proposal submitted after the designated date and time shall be considered as invalid.**

6. Bid Bond

- . Bidder shall establish a bid bond in favor of KARI before the Bid Closing Date.
- . The total amount of the bid bond shall be at least five (5) percent of total bid value and shall be valid for at least six (6) months.

7. Evaluation of Proposal

- . Please refer to the Evaluation of Proposal of the RFP
- . **Currency shall be applied to the first Exchange Rate of Korea Exchange Bank on the date of the evaluation for the price.**

8. Contract

- . The Contract will be effective subject to the KARI's approval thereof. General Terms and Conditions is the baseline requirement for the Contract negotiation with the Successful Bidder, and will be the basis of the Contract.

9. Certificate and Government Approvals

- . Bidder shall receive the government approval and certificates (e.g. export licenses) in relevant countries, necessary for Bidder's work for the RFP.

10. Confidentiality

- . There shall be no news release, public announcements, denials or confirmation in connection with the RFP or Contract award without the prior written approval of KARI. All elements of the RFP shall be kept confidential, and shall not be intentionally disclosed by Bidder to any Third Party.

11. Withdrawal of Proposal

- . Bidder may withdraw its Proposal at any time before the Bid Closing Date and Time. Withdrawal shall be made in writing, and shall be received by KARI before the Bid Closing Date and Time.

12. Property of Proposal

- . All documents submitted in response to the RFP shall become the property of KARI and will be retained by KARI.

13. Expenses

. Expenses incurred by Bidder in connection with the preparation, submission, and any subsequent clarification or negotiation activities are for its own account and will not be reimbursed by KARI.

14. Governing Law

. The RFP and Contract shall be construed in accordance with and governed by the laws of the Republic of Korea.

15. Arbitration

. Any disputes in relation to, and under the RFP and Contract shall be resolved through arbitration in Seoul, Korea under the Rules of the Korean Commercial Arbitration Board.

16. For further details, please refer to the RFP Documents

| Contractual matters | Technical matters |
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